

## **2006 REALTOR® OF THE YEAR FOR PAUL BUNYAN BOARD OF REALTORS®**



**JILANE FENNER**  
**EXIT REALTY OF GREATER CADILLAC**  
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The REALTOR® of the Year Committee, comprised of the previous 5 REALTORS® of the Year for PBBR, recommended to the Board of Directors to approve the nomination of Jilane Fenner as PBBR's 2006 REALTOR® of the Year by Ruth Wilber and Bill Whichello. The Board of Directors made it official on August 7th and are pleased to award her with this prestigious honor.

Jilane has been a member of Paul Bunyan Board of REALTORS® since 1993, originally joining through the former North Country Homes Real Estate, BH&G. Jilane opened Cadillac's first Exit franchise, Exit Realty of Greater Cadillac, in 2001.

Through her Exit franchise, Jilane has earned two bronze and one silver designation for listings and sales and top transactions, plus a gold award for top in listings from Exit of Michigan.

Jilane is a committed advocate of the REALTOR® association and most specifically Paul Bunyan Board of REALTORS®. She not only attends most of the functions and educational events sponsored by PBBR, but also motivates her sales associates to attend with her. She feels as strongly about commitment to our trade association as she does about educational experience – not only for her chosen profession but also in all other walks in her life. Jilane holds both the ABR and GRI designations. She attends both MAR and NAR annual conferences and Exit conventions and meetings where she takes many classes to enhance her professional knowledge.

Jilane's civic activities not only include community advocacy, but also globally through her church, Seventh Day Adventists, as an active missionary to Mexico and Bolivia on an annual basis. Locally, Jilane is part of the Silent Observer through her membership in the Cadillac Area Chamber of Commerce and her affiliation with Business Networking International, promoting others in business. She is a member and past board member of Northwest Michigan Home Builders Association as well.

Jilane has served in various leadership positions with Paul Bunyan Board of REALTORS® since 1997, on the MLS Committee, as Board Treasurer and as a director. She is always willing to offer her time, talent and commitment to the association and fellow members.

Jilane is a Century Circle RPAC Contributor and encourages her sales associates to support and contribute RPAC as well, garnering 90% participation from them.