



PBBR FRIDAY FLASH



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If opportunity doesn't knock, build a door!

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ANNOUNCEMENTS

NEW MEMBER ORIENTATION

Tuesday, August 28th – 8:30 a.m. to 4:30 p.m. McGuire's Resort – Complimentary lunch for attendees.

Morning session is Code of Ethics Quadrennial Training for New Members, but will apply for "veteran" members who need to fulfill this requirement for the COE QT January 1, 2005 through December 31, 2008 and Agency.

MLS Training and Anti-trust will be presented after lunch, along with some other topics. The afternoon schedule other than MLS is still being worked out. Check www.pbbr.com in Members Only under the Education tab for a list of those people who are required to take New Member Orientation at this session.

LAST CHANCE FOR EARLY BIRD RATE



The MAR Convention and Expo is a valuable experience to take advantage of, even as a day tripper, if you don't feel you can stay overnight. All kinds of speakers - educational, motivational, technical! And you can earn con ed credit for classes you attend. The expo is full of vendors who are demonstrating their products – all real estate related. There's still time to take advantage of the early bird rate, And if you've never been to a MAR convention before, you can save BIG BUCKS! Early bird rates for both (before 9/8/07) save \$20 for registration and first timers save \$79. After 9/8/07, the rate goes up fast!

Membership Updates

Transitions:

Terry Major to ERA Houghton Higgins.com

Marcia Major to ERA Houghton Higgins.com

Reinstatement:

Kandace Tyson, ERA Houghton Higgins.com

PAUL BUNYAN MLS

Paul Bunyan MLS Committee

Wexford/Missaukee Representatives

Rick Lantz, Committee Chair; Keith Johnson, Judy Greeley, Jim Meier and Barry Fall

Ros Co Representatives

Jo Ellen Serum, Dave Becker, Mike McCullough, Mark Hacker, one vacancy

REMINDER

ARTICLE I - LISTING PROCEDURES.

Section 1. Listing Procedures. Listings of real or personal property of the following types, which are listed subject to a real estate broker's license, located within the territorial jurisdiction of Paul Bunyan Board of REALTORS® and its Multiple Listing Service, shall be delivered to the Service by the Participants in the Multiple Listing Service on the appropriate Data Input Form or an All Fields Detail printout from the database, accompanied by a copy of the listing agreement, within five (5) calendar days of the listing date, with all necessary signatures of seller(s) having been obtained prior to submission. A primary photo for any structure on a Residential or Commercial listing must be attached to the listing on the database within five (5) days of the listing agreement date. (Amended 07/05)

Current MLS Policies and Procedures:

FINES SCHEDULE:

A charge of \$25 per 5 calendar day increment or portion thereof after the first 5 day increment charge will be applied to any listing for which there is a violation not remedied before 5 calendar days beyond the agreement listing date or seller's signature date.

21 Suggestions for Success

H. Jackson Brown, Jr.

1. Marry the right person. This one decision will determine 90% of your happiness or misery.
2. Work at something you enjoy and that's worthy of your time and talent.
3. Give people more than they expect and do it cheerfully.
4. Become the most positive and enthusiastic person you know.
5. Be forgiving of yourself and others.
6. Be generous.
7. Have a grateful heart.
8. Persistence, persistence, persistence.
9. Discipline yourself to save money on even the most modest salary.
10. Treat everyone you meet like you want to be treated.
11. Commit yourself to constant improvement.
12. Commit yourself to quality.
13. Understand that happiness is not based on possessions, power or prestige, but on relationships with people you love and respect.
14. Be loyal.
15. Be honest.
16. Be a self-starter.
17. Be decisive even if it means you'll sometimes be wrong.
18. Stop blaming others. Take responsibility for every area of your life.
19. Be bold and courageous. When you look back on your life, you'll regret the things you didn't do more than the ones you did.
20. Take good care of those you love.
21. Don't do anything that wouldn't make your Mom proud.

*PBBR Realtor of the Year for 2007 will be
announced in next Friday's Friday Flash! Watch for it!*