



PBBR FRIDAY FLASH

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'No problem can be solved by the same consciousness that created it. We need to see the world anew.'
Albert Einstein

LEADERSHIP 2008

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PAUL BUNYAN BOARD ANNOUNCEMENTS

LEGISLATION UPDATE

House Bill 5270, introduced by Representative Marty Griffin (D-Jackson) eliminates the requirement of wall licenses. Currently, the Occupational Code require a real estate broker to display his or her broker's license and the license of each real estate salesperson that he or she employs. The licenses must be displayed in the real estate broker's place of business. This issue is something that the MAR has been working on hand in hand with the Department of Labor and Economic Growth (DLEG) over the last few years in keeping licensing and regulation codes up with the times.

There was a time when a wall license was a visible verifiable business connection between an agent, broker and client. Nowadays with the technology available to us, people will rarely go into an office off the street to verify that their broker or agent is licensed. However, brokers and agents can still continue to post wall licenses if they would like as a ceremonious gesture, because the bill only eliminates the requirement.

New pocket ID cards are available for all agents through DLEG that have their credentials on the card. The MAR and DLEG have discussed the possibility of putting magnetic strips on these cards that would contain continuing education information, making it easier to take further credits and verifying information with the swipe of the card.

House Bill 5270 has passed out of the House with bipartisan support and is in the Senate Committee on Economic Development and Regulatory Reform.

MEMORIAL FUND SET FOR SLAIN MUSKEGON REALTOR®, TROY VANDERSTELT

Troy VanderStelt , 33, a REALTOR® with Nexes Realty, Roosevelt Park, MI and a member of the West Michigan Lakeshore Association of REALTORS® was fatally wounded July 1st by a former client allegedly disgruntled over a real estate transaction.

Troy leaves behind his wife, Bridget, a daughter, Ava; a son, Corbin; a stepson, Matthew; and a stepdaughter, Lainey. A trust fund has been established for his family. Donations can be made online (URL will be posted on the PBBRMLSForum), or mailed to the Children of Troy VanderStelt, c/o Community Shores Bank, 1030 W. Norton Ave. Muskegon, MI 49441. Troy will be missed by all those who knew and loved him.

SAVE \$\$\$ - REGISTER FOR MAR ANNUAL CONVENTION EARLY!

If you want to "Tame the Change" at MAR's Annual Convention & Expo, for the month of July you can register for only \$99.00! MAR is offering this member exclusive summer savings, from July 1st to July 31st, for one day registrations. Attend Convention on September 18, 2008 for a packed day of CE approved knowledge sessions, nationally recognized speakers, expo browsing and a variety of networking opportunities to boost your business. Register on line!
www.mirealtors.com.

MEMBERSHIP CORNER

NEW MEMBERS:

John McKay, Coldwell Banker Schmidt
Blaine Brockway, All Seasons Appraisal

TRANSITIONS:

Blaine Brockway is assuming management of All Seasons Appraisal in Houghton Lake for his very ill father, Gary Brockway.

Kathy Davis to Coldwell Banker Schmidt

**BARRY FALL OF ERA GREATER NORTH
PROPERTIES IN CADILLAC IS NAMED PBBR
2008 REALTOR OF THE YEAR**

The Realtor® of the Year Committee comprised of the past 5 and still active PBBR Realtors® of the Year reviewed nominations for 2008 Realtor® of the Year and named Barry Fall, ERA Greater North Properties in Cadillac as the recipient of this prestigious award.



Jeanne Schultz, PBBR Realtor® of the Year in 1994, and Linda Wetherell, PBBR Realtor® of the Year in 1999 nominated Barry for consideration as this year's Realtor® of the Year.

They state, "Just ask any Realtor® about Barry Fall and you will get basically the same response, 'Barry makes real estate fun!' They go on to say, "Barry consistently maintains and builds positive relationships with all Realtors® throughout the area. He [has] an unbelievable ability to be consistently positive each and every day. It's extremely evident that he loves being a Realtor® and his enthusiasm, knowledge, professionalism, and fun-spirited attitude are greatly admired and appreciated by everyone that works with him. Most of all, he is a very talented, intelligent and caring individual who takes the time necessary to help others solve problems on a daily basis.

Barry became a Realtor® on April 1, 2000. He joined the ERA Greater North Properties office on July 2, 2001, and shortly after earned his associate broker's license. In early 2008, Barry became owner and broker of ERA Greater North Properties, after earning his broker's license. Barry also holds a builder's license. Barry has achieved his E-Pro and ABR designation through National Association of REALTORS®.

Most who come into contact with Barry say in spite of how busy he is in a day, he always takes time for others and never asks of others anything that he himself would not considering doing. Barry serves on the MLS committee, and is a director on both boards of Directors for Paul Bunyan Board of REALTORS® and

Paul Bunyan MLS. His fellow leadership team members know they can count on Barry to arrive at all meetings promptly, come prepared and they appreciate that he conducts himself with a fair and objective attitude, exhibiting high ethical principles and professionalism.

Jeanne and Linda offer that Barry is always up to date with the leading edge of technology and continues to build his real estate education above and beyond what is required. He is always willing to offer his time to work with new members and he can be counted on to greet you with a welcoming smile.

Barry is a member of the Cadillac Area Chamber of Commerce. He is also a deacon at his church, Clare Church of the Nazarene. He offers time to local charities such as Relay for Life, and helps raise funds for Muscular Dystrophy.

Barry and his wife, Trisha, currently live Harrison with son, Brad, age 12 and Kierstin, age 3. They are looking forward to relocating to the Cadillac area soon.



Barry is avid sportsman, enjoying the outdoors with family and friends. He is an active member of Ducks Unlimited and is a member of the Cadillac Country Club where he and his partner Mark Holdship are currently enjoying a fun and relaxing summer on the Tuesday night men's league.

As the executive officer of your association, I've worked with Barry on various committees, projects over the years and along side him on the board of directors, and am in a position to be able to say it is always a great pleasure to work with him. He's the kind of person people naturally gravitate toward due to his positive attitude, ready smile and his ability to act as a thoughtful pro-active problem solver rather than a complainer. He is always patient, ready to listen and offer purposeful and creative ideas on specific issues that impact the association business and its members.

Former 2003 Realtor® of the Year, Bill Heydenberk of Johnson and Associates, offered that Barry is an outstanding choice for this special award.

Barry will be honored and recognized locally at our September 12th General Membership Meeting at Mr. John's Restaurant in Lake City and then again in September at the Michigan Association of Realtors® 2008 Convention and Expo in Detroit at the RenCen.

PAUL BUNYAN MLS

Paul Bunyan MLS Committee

Rick Lantz, Chair; Jim Meier, Barry Fall, Sheila Richardson, Keith Johnson, Jo Ellen Serum, Dave Becker, Sandy Keezer, and Bonnie O'Dell

Updates and Service Pack Information from FNIS

Windows XP Service Pack 3 (XP SP3) is compatible with Paragon 4 Online and Paragon 4 Desktop Vista Service Pack 1 (Vista SP1) is NOT compatible with Paragon 4 Online and Paragon 4 Desktop Internet Explorer Version 8.0 upgrade is NOT recommended until further notice.

IDX SERVICE

The MLS committee provided recommendations concerning changes to the IDX policies and regulations. The board of directors approved the MLS committee recommendations as follows:

- To remove prohibition with reference to add agents name and agent id to the IDX ftp flat file feed and to allow display of the agents name to showcase a Participant's office listings.
- To allow commercial listings to be added to the IDX ftp flat file feed for display
- To add the unbranded Virtual Tour field to the IDX ftp flat file feed for display

DOCS ON FILE FEATURE FIELD CHANGES AND ADDITIONS

Docs on file feature field label has been changed to Documents/Disclosures. Three new choices have been added:

- Bank owned
- Relocation
- Short Sales

LOCKBOX SERVICE

The board of directors approved the MLS committee recommendation to change the lockbox distribution rule and policy to allow a Participant requests during the year for up to 90% of a Participant's active Residential inventory if the number goes over what was issued at implementation. At the end of each year, an annual inventory control report will be run to redistribute boxes on or before April 1st of each year.

The database merge process has begun. Sally and Amber are working on feature fields at this time and will begin work on the Keyword and General Fields to present for review and discussion of the MLS committee at their August 5th meeting.

SEPTEMBER 12TH GENERAL MEMBERSHIP MEETING TO BE HELD AT MR. JOHN'S RESTAURANT IN LAKE CITY

The next General Membership Meeting will be held on Friday, September 12th at Noon at Mr. John's Restaurant in Lake City.

Our special guests will be Senator Michelle McManus, Representatives Darwin Booher (102nd District) and Joel Sheltroun (103rd District) and our Western District Governmental Affairs Director from MAR, Doug Merriam.

We hope that with this advance notice you will be able to schedule time to attend to hear what they have to say and to offer your comments to them as well.

We will also be recognizing and honor our new 200 Realtor of the Year Barry Fall at this meeting.